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# METROFUSER



*Where Parts Evolve*

We serve our customers around the globe with broad product lines, innovative service programs, and strong distribution systems. Metrofuser remanufactures and distributes HP Printer Parts. The company distributes OEM and NEXTGENN Brand parts worldwide.



- Ranked No 470 in the Top 5000 privately Owned Companies Nation wide
- Ranked No. 14 in the Top 100 Computers & Electronics Companies Nation wide
- Ranked No. 30 in the Top 100 Businesses in New York-Northern New Jersey-Long Island, NY-NJ-PA

### Remanufacturing Evolution

We believe remanufacturing is not only a eco-friendly alternative, but it is also a chance for the part to evolve from its original state. At Metrofuser each repair generation is an evolution to greater quality - a continuous improvement from the original factory model. From implementing engineering upgrades and component-level redesigns all the way through to process engineering efficiencies, the evolution and innovation never stops at Metrofuser

### Back End Support Services

- Blind Drop Shipping
- ARS Label Inserts
- Promotion Insert Packing
- Sales Support / Training
- Level III Tech Support
- Asset Tagging
- Comprehensive Forensics Return Analysis

**CoreBank IT!** Metrofuser systems can identify, itemize, inventory, report and manage your core inventory while you maintain control on how to utilize it. Metrofuser offers a number of unique options.

**We Are All About One-To-One Relationships** We assign a dedicated account manager to act as your advocate, ensuring that you have someone from our team on your team.

**1-2 Day Ground Delivery to 80% of the Largest Metropolitan Areas** We have established a network of strategically located distribution centers nationwide. Our electronically linked network provides 1-2 day ground to 80% of the largest US metropolitan areas. With Metrofuser you can give your customer the ultimate in service and delivery without having to invest in stocking and warehousing parts. Local customers can enjoy convenient order pick-up service at any of our locations.

### Business Lines

- Fuser Assemblies
- Power Supplies and Logic Boards
- Paper Handling Units
- JetDirect Cards
- Maintenance Kits
- OEM & NEXTGENN compatible brand Parts

**Field Return Kits for Drop-Shipped Orders** Keep track of your core returns! On all drop-shipped exchange orders we can provide a pre-paid, pre-printed return shipping label with packing and shipping. In addition, Metrofuser can send you the tracking information for the return shipment the moment that the part is shipped.

### Services Options

- Repair & Return
- Remanufactured Outright
- Remanufactured on Advance Exchange
- OEM New Outright
- OEM New on Advance Exchange

**Core Returns Made Easy** Metrofuser can help you manage core returns as easily as you handle your customer's outbound orders. Our returns process is as friendly to your customers as it is to your bottom line.

### Market Based Core Charges and Favorable Trades

In the event you are unable to return a core, Metrofuser uses current market prices to estimate core charges. Moreover we will always try to accept fair and equitable trades. Either way you will never get excessively charged.

**Expertise** With over 20 years of experience, Metrofuser is the company behind some of the biggest names out there. Leading companies look to us for repair solutions.

### Organizations Using Metrofuser Products

US Treasury	ECOLAB
US EPA	Toll Brothers
Procter And Gamble	Yale University
Department of Justice	VISA
AFL-CIO	Price Waterhouse Coopers
Société Générale	ExxonMobil Corporation
Commerce Bank	Aetna Life Insurance Co.
Boeing	Harvard University
NASA	Bank Of New York
IRS	NIKE
Cornell University	Ogilvy
Northeastern University	Clorox

