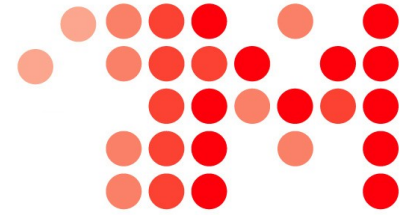


*Reclaim... Reuse... Remanufacture
Building the next generation now*

Dennis Fotopoulos
Director – Strategic Business Development
df@metrofuser.com
+ 1 908 245 2100 ext. 104
July, 2008



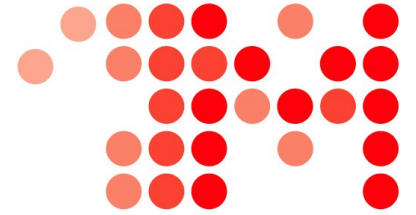
Overview



- Who We Are, What We Do
- Company History
- Management Council
- Revenue Growth
- Business Services Core Competencies
- Production and Quality Management
- Product Materials Acquisition
- Customer Fulfillment Solutions
- Ground Shipping Map
- Companies that Benefit from Metrofuser's Products
- What we're doing for Enterprise Service Companies
- Additional Logistics Services



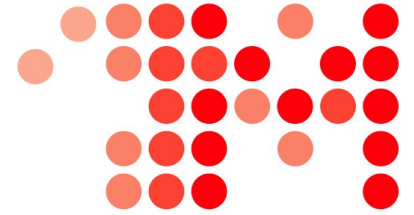
Who We Are, What We Do



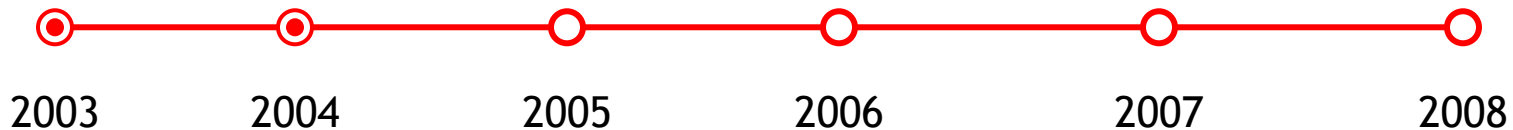
- Remanufacture imaging components
- Reputation for quality
- Superior parts availability
- Expedited shipping solutions nationwide
- Research and Development
- ServicePLUS training
- Technical support
- Revenue sharing



Company History

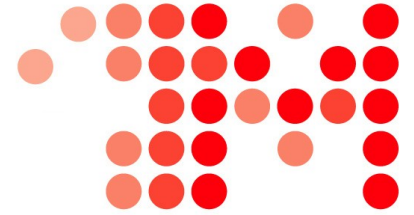


- Formed in December, 2003 – sells \$11k during that month
- February 2004 – Opened facility in Roselle, NJ
 - Certified as an Urban Economic Enterprise
- Honored as one of the “Best Startups of 2004” by Recharger Magazine
- Incorporates and improves upon Advance Exchange programs
- \$500k in sales in 2004

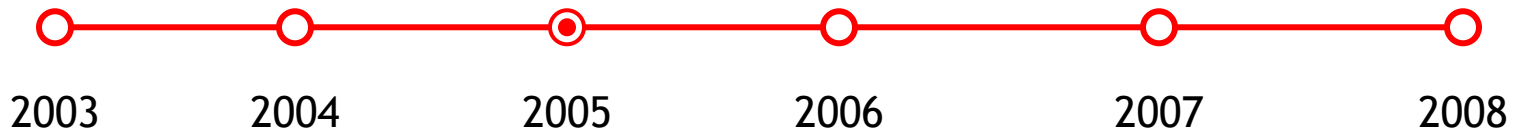




Company History

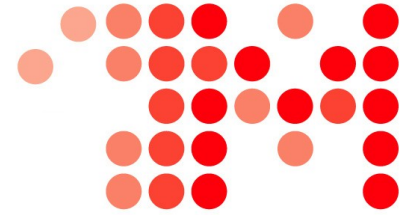


- May 2005 – Launched its new **INST@LERT** Notification Service, providing customers with unprecedented visibility into their ordering and inventory control processes with Metrofuser
- May 2005 – Completes massive infrastructure reinvestment – improves operational efficiency; strengthens profitable relationships with customers, partners, and suppliers
- September 2005 – First company to develop fix for notorious HP 4200 fuser film tearing/delamination problem (even before HP!)
- \$1.1M in sales – **DOUBLE** 2004

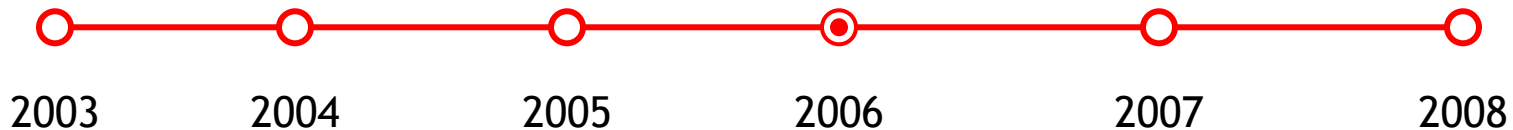




Company History

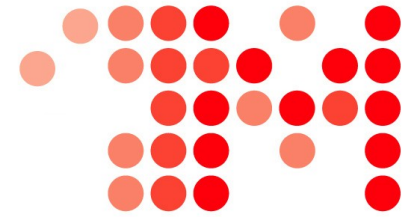


- March 2006 – Introduces StockWorks inventory management reporting system for service companies
- July 2006 – Environmental milestone reached – 240,000 pounds of used computer hardware is reclaimed and recycled since early 2004
- October 2006 – Launches its remanufactured Lexmark product line
- \$2.44M in sales – DOUBLED again

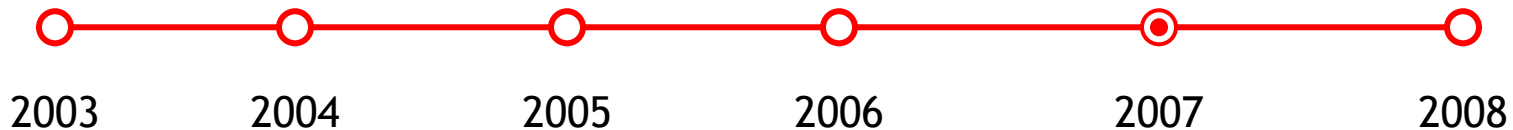




Company History

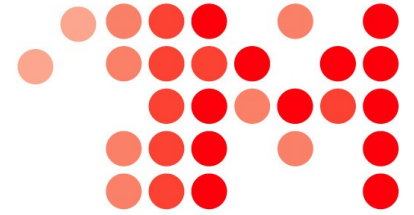


- April 2007 – Introduces BioMetric Labeling system for all remanufactured parts – immediately raising the bar on quality assurance already established by Metrofuser
- June 2007 – California distribution center opened – products start to ship from 2 coasts
- August 2007 – Ken Lang named Director of Sales
- Growth rate 58%
- \$3.84M in sales

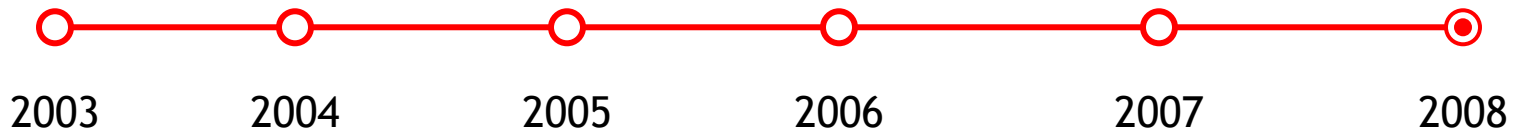




Company History



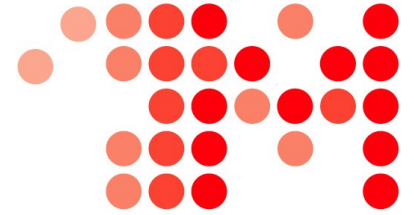
- April 2008 – Launched first-of-its-kind training and certification program
- May 2008 – Incorporated one-day ground shipping solutions to nearly all of CA, AZ, NV and the northeast
- Marked environmental milestone – over 600,000 lbs of recycled computer hardware
- *Inc.* Magazine Award Recipient
- Introduced unprecedented visibility into inventory management for customers with real-time metrics
- Annual sales goal of \$5M+





Management Council

Combined 30 years experience



Eric Katz- Co-President - CFO

- Instrumental in establishing the momentum that Metrofuser has created for itself since 2004
- Entrepreneurial experience - co-founder and Director of Research of Jumar Technologies
- Manages the day-to-day finances of the company
- Oversees and designs models that ensure the quick and efficient recovery of inventory assets
- Graduate of Yale University

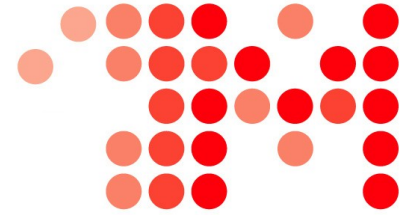
Will DeMuth- Co-President - CEO

- Proven industry leader marketing communications and product development
- As Marketing Analyst at a International Service Parts Distributor, contributed significantly to the revenue growth the company
- Manages Metrofuser's day-to-day logistics operations
- Designed a revenue-saving "just-in-time" supply chain model that contributes to Metrofuser's agility and increasing margins



Management Council

Combined 30 years experience



Ken Lang - Director of Sales

- 6 years of direct industry experience
- Joined Metrofuser in 2005
- Greatly responsible for the company's revenue and margin growth
- Manages the day-to-day corporate sales operations
- In addition to his management responsibilities, he is the first million-dollar club member
- Graduate of College of New Jersey

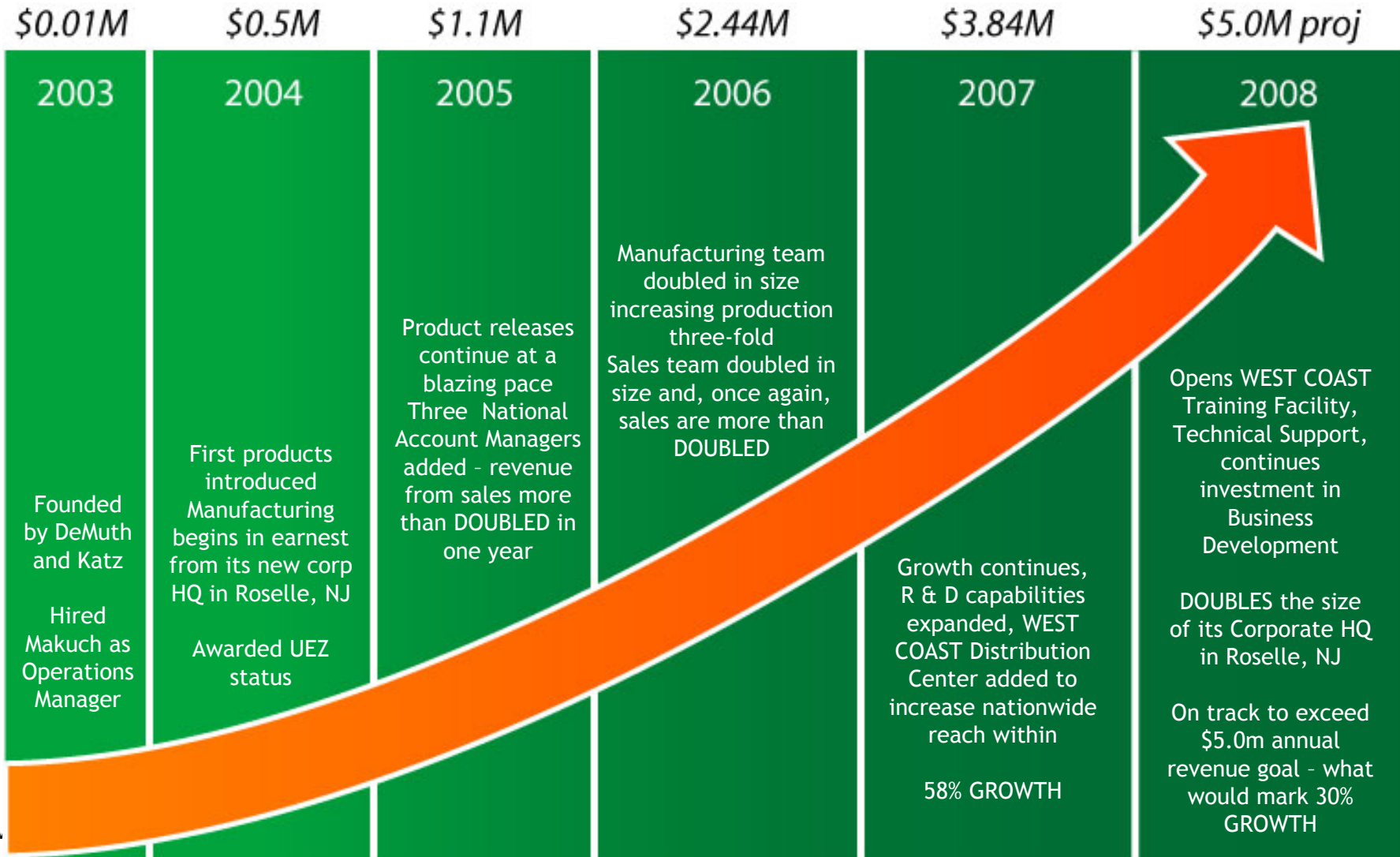
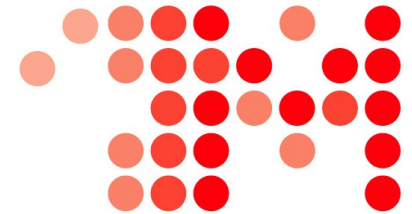
Mark Makuch- Operations Manager

- 16 years of industry experience as a Senior New Products Engineer
- Started as a print head technician and advanced to complex component level repair
- Mark holds numerous certifications from various OEMs
- Responsible for the research and development achievements Metrofuser has accomplished



Revenue Growth

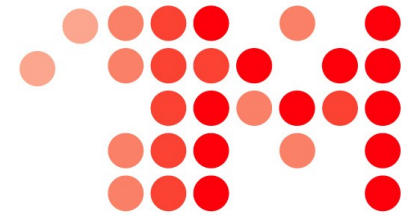
(and some contributing factors)



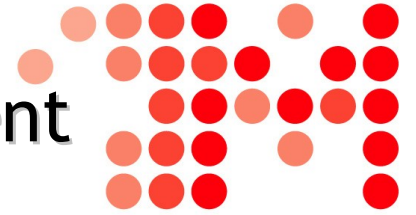


Business Services

Core Competencies



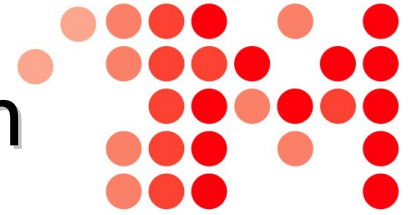
- Defective Inventory Management
- Core Management
- Contract Manufacturing
- Parts Screening
- Assembly Services
- Reverse Engineering
- Component Repair
- Global Depot Management
- Revenue-Sharing Programs
- PC Board Repair
- Electronic Data Interchange
- Manufacturer Warranty Repair
- Product End-of-Life Management
- Repair and Maintenance
- Integration/Refurbishment
- Logistics Management
- RMA Program Management
- Distribution Warehousing facilities
- Advance Exchange
- Packaging



- Biometric labeling - matched to Box Label
- WO- with auto generated labels
- ISO-like quality management and control procedures and models
- Quality Audits
- Redundant QC check points during order pick and pack
- Failure Forensics Analysis



Product Materials Acquisition

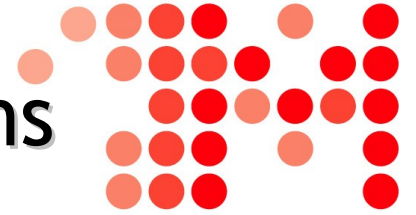


All Incoming New Products must pass rigorous Material Inspections:

- Approved Vendors Verification
- Preferred Vendors Designation
- Technician Certification Program
- Documented Research and Development
- Live Product Testing

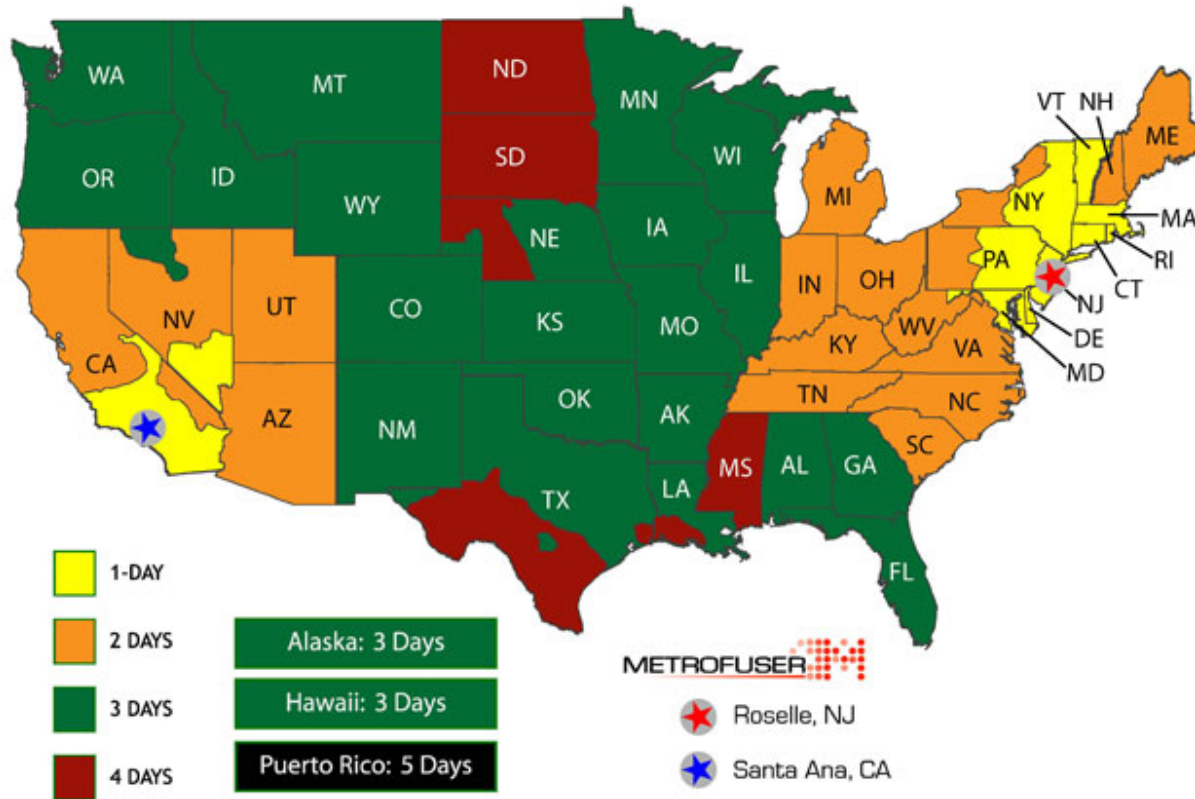
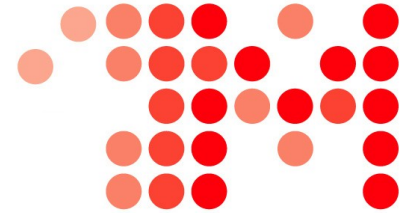


Customer Fulfillment Solutions

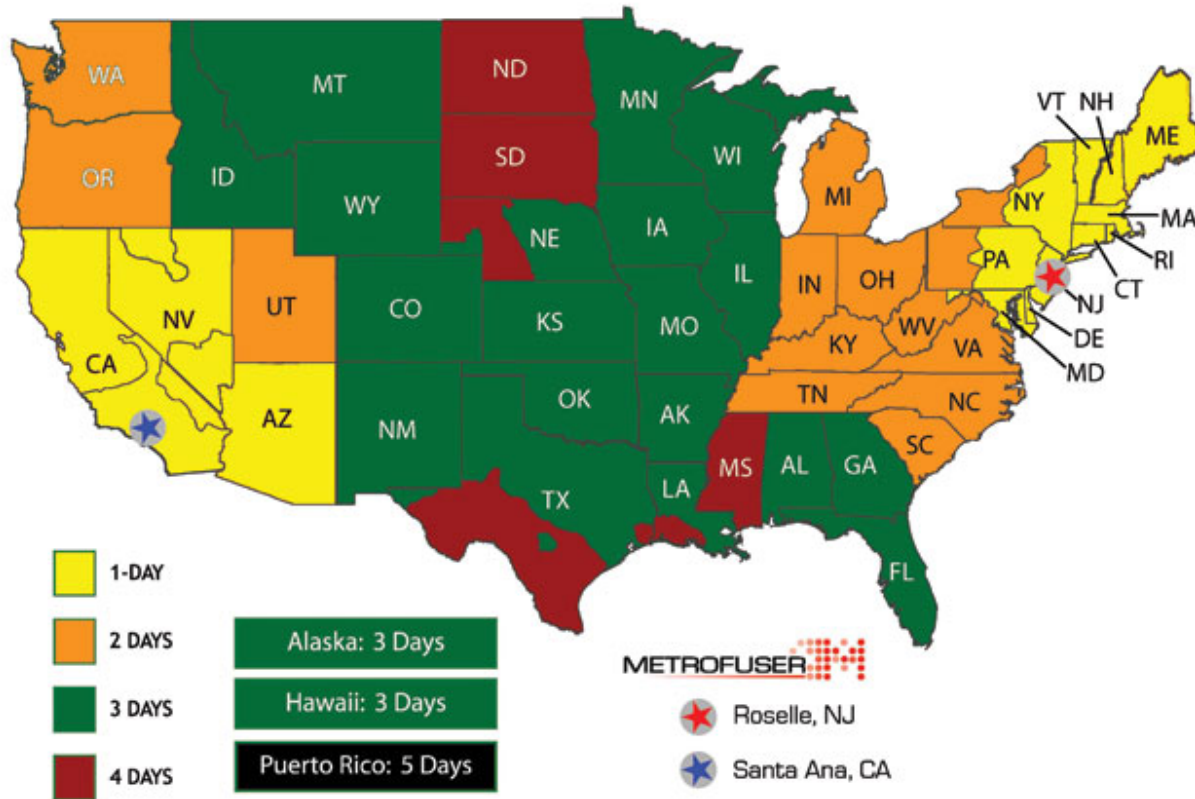
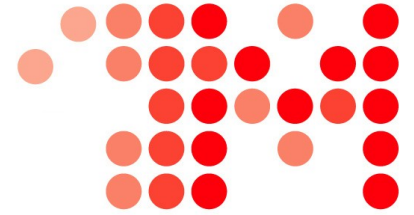


- **1-2 Day Ground Delivery to 80% of the Largest Metropolitan Areas**
- Network of strategically located distribution centers nationwide
- Local customers benefit from convenient repair drop-off and pick-up service.

Ground Shipping Map

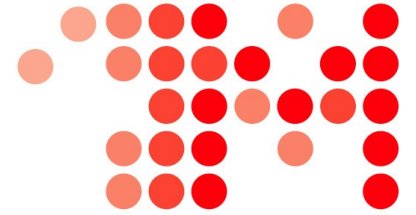


Ground Shipping Map





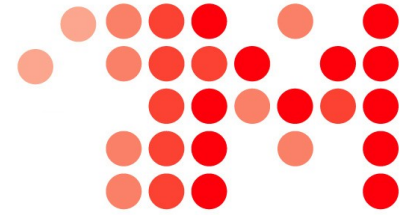
What we're doing for Enterprise Service Companies



- **Reducing their Managed Print Services expenses** by reducing waste and closely managing printer maintenance parts quality
 - Working with their current reclamation solution provider to collect, warehouse and remanufacture much of their reclaimed and defective printer maintenance parts
 - Reducing landfill waste, extending the life of defective, but viable printer parts
 - Enabling service companies to benefit from reduced costs that are inherent with such recycling/reclamation initiatives



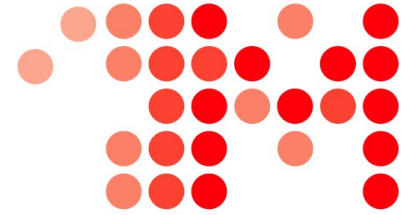
What we're doing for Enterprise Service Companies



- **Increasing their Managed Print Services Operational Efficiency** by collecting defective maintenance kit/fuser cores directly from the field.
 - Warehouse service companies' defective fuser cores
 - Manage a vendor's fuser core inventory earmarked for remanufacturing
 - When the time comes we remanufacture the parts to specification



What we're doing for Enterprise Service Companies



Revenue Sharing through Outsourcing

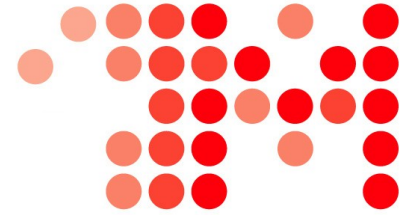
- Profit sharing resulting from outsourcing relationships with partners and customers
- The greater the amount of profit generated, the larger the resulting share of revenue transferred back to the partner

Outsourcing Advantages

- Immediate Ramp Up
- Experienced Staff
- Extended Operating Hours
- Use of Proven Business Methods
- Tested Systems and Procedures
- Improved Customer Service and Retention



What we're doing for Enterprise Service Companies

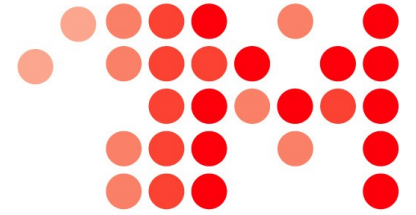


Back End Support Services

- Blind Drop Shipping
- ARS Label Inserts
- Promotion Insert Packing
- Sales Support / Training
- Tech Support 9am - 9:30PM EST
- Asset Tagging
- Laser Printer Repair Training
- Comprehensive Forensics Return Analysis



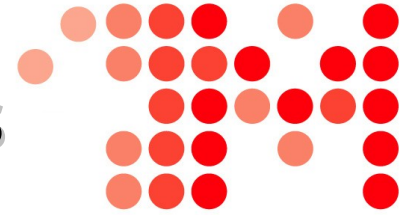
What we're doing for Enterprise Service Companies



- **Green IT: We are GREEN – Metrofuser can ensure that their customers can maintain their commitment to be environmentally responsible** by providing them with the mechanism to recycle reclaimed inventory and defective parts.
 - Remanufacture recycled parts to "equivalent to new" when using OEM parts to remanufacture them
 - Many of the reclaimed parts on printers can be recycled as much as 5 times
 - End of Life (EOL) parts are collected and reusable parts from them are recycled for further use

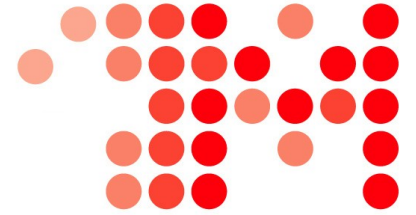


Additional Logistics Services



- Depot Repair Services
 - Electronic and mechanical assembly repairs
- Logistics Management, Warehousing, Order Fulfillment
- Warranty Fulfillment and Repair
- Recycling Process/Green IT Support
- Defective machine and component part recovery/damaged equipment and end of life teardowns
- Teardown and Disposition Asset Recovery

It's in our blood!



Andrew DeMuth